



StairBusters.com™

VA Capability Statement

BUSINESS SUMMARY:

StairBusters.com, (SB.C) was founded by Andrew McKowan, an honorably discharged United States Army Infantry Veteran. SB.C was opened for business in 1999 as a Veteran Owned Small Business to provide Home Accessibility Products and Services to Elderly and Disabled Veterans, as well as the general aging and disabled population of the greater Western Pennsylvania region.

CAPABILITIES:

Installations and Service Primarily for Home Accessibility, such as Stairlifts, Wheelchair Lifts, Automotive Lifts, Ramps and Home Elevators. SB.C supports ALL Western VISN-4 VA Hospitals, Prosthetic Departments and Contracting Departments.

STAIRLIFTS, Straight and Curved	STAIRLIFTS, Indoor and Outdoor
Wheelchair Lifts	Vertical Platform Lifts
Inclined Platform Lifts	Ceiling Lifts
Automobile Lifts	Van Lifts
Threshold Ramps	Portable Ramps
Modular Aluminum Ramps Systems	Modular Synthetic Ramp Systems
Pool Lifts and Spa Lifts	Automatic Door Openers
Home Elevators	Compact Home Elevators

FACILITIES AND EQUIPMENT:

StairBusters.com provides services in **All of Western Pennsylvania** with locations in **Sarver, PA** and **Erie, PA**. Each location has thousands of square feet of warehouse space and offices, allowing us to safely receive and store government owned equipment. SB.C has 7 full time factory certified technicians and evaluators, and a modern fleet of seven clearly marked delivery and service vehicles, allowing us to Deliver, Install or Repair as requested by the VA quickly and professionally. The majority of our techs have over 10 years of experience with this field and our company.

EXPERTISE:

Andrew McKowan has been working in the medical equipment field since 1992, working for local medical equipment suppliers such as Blackburn's Pharmacy and First Community Care. Providing proper home access equipment and barrier free modifications has been the core purpose of Andrew McKowan and StairBusters.com since inception. StairBusters.com was born of a need from customers who were seeking competent, reliable home accessibility solutions from a company who didn't view it as a side business. We are a full time Home Accessibility Company. Hundreds of **Satisfied Veterans**, thousands of satisfied customers.

PAST PERFORMANCE:

StairBusters.com has provided hundreds of **Quality Installations and Services** for the VA Healthcare System throughout western **VISN-4**, including **Pittsburgh VAMC, Erie VAMC, Butler VAMC, Altoona VAMC** and **Clarksburg VAMC**. SB.C has also worked behind the scenes with several FSS contract holding manufacturers to provide installations of Stairlifts and Vertical Platform lifts for Veterans when the VA purchased directly from those contract holders. **WE SERVE VETS!**

DIFFERENTIATORS:

Experience and Fast Local Response capabilities, set StairBusters.com apart. We are very accessible, flexible and responsive to the needs of our VA reps as well as the Veterans themselves. SB.C has the past history and capabilities to be a successful partner with the VA to provide fast and efficient Home Accessibility Equipment and Services for our Nation's Veterans.

Locations:

Pittsburgh Office (Main)

309 South Pike Road, Suite 100
Sarver, PA 16055
Phone: (724) 353-3360
Fax: (724) 353-3375
Toll Free: 1-800-706-2226

Pittsburgh Warehouse

448 Butler Street
Pittsburgh, PA 15223

Erie Office

4840 Hartley Lane
Erie, PA 16505
Phone: (814) 520-5421
Fax: (814) 403-4185

Erie Warehouse

2022 Filmore Ave.
EBCO Park -Warehouse 26
Erie, PA 16506

Key Contact:

Andrew McKowan, President
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A.McKowan.Sr@StairBusters.com

Website:

www.StairBusters.com

Cage Code:

1T2U5

Duns #:

016183993

NAICS:

238190 238290 238990
236118 333921 336999
532291 423450 446199

